MAINE COAST ROWING ASSOCIATION

2024 Annual Member Meeting



WELCOME FROM MCRA TEAM

BOARD MEMBERS

Scott Bailey (President)

Mike Totta (Secretary)

Peter Tetreault (Treasurer)

Micah Malloy

Matt St. Cyr

Jess Guertin

Anne Henshaw

Leslie Krichko

Doug Welling

Genny LeMoine

Julian Thomka-Gazdik

Stephen Baybutt (Booster)

Brooke Miller (Booster)

STAFF

Dave Spraker (Director and Head Coach)
Jenn Connelie (Associate Coach)

MCRA board is growing! If you are interested in becoming a board member please contact Scott Bailey (sbailey2@hotmail.com)

AGENDA

Results from member survey

New 5 year strategic plan

Financial Overview

Q&A

2024 Program Overview

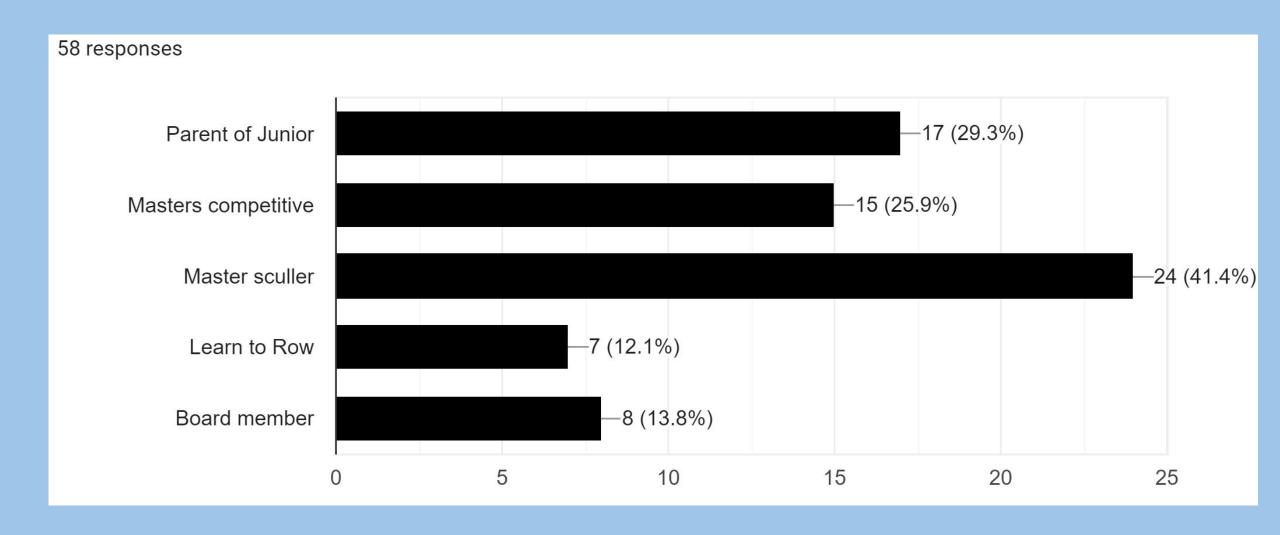
Communications

Q&A

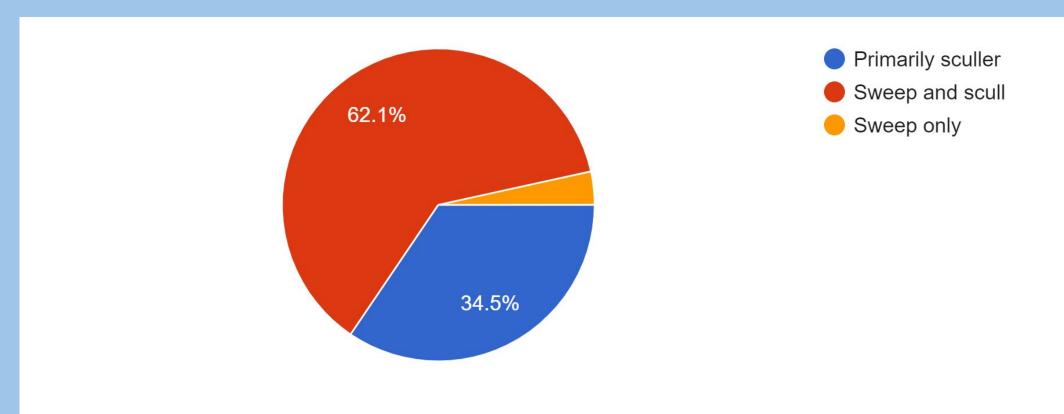
Volunteer Sign Up

RESULTS OF 2023 MEMBER SURVEY

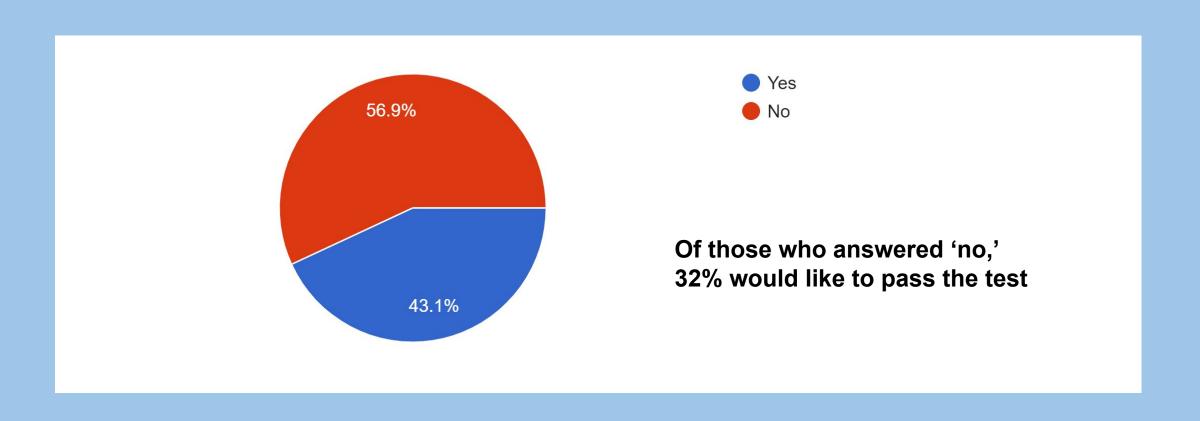
RESPONSES



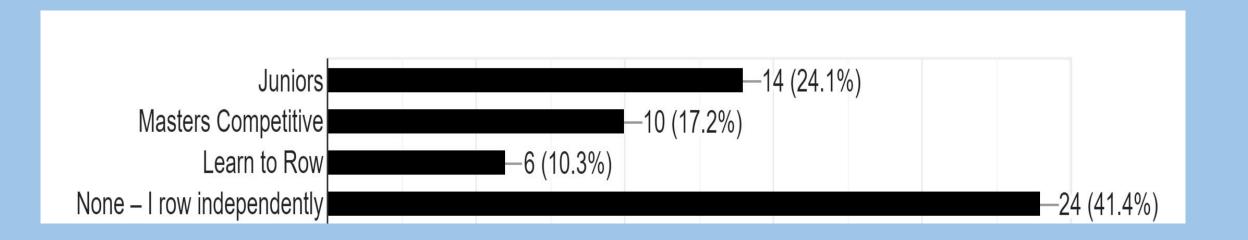
Member Rowing Interests



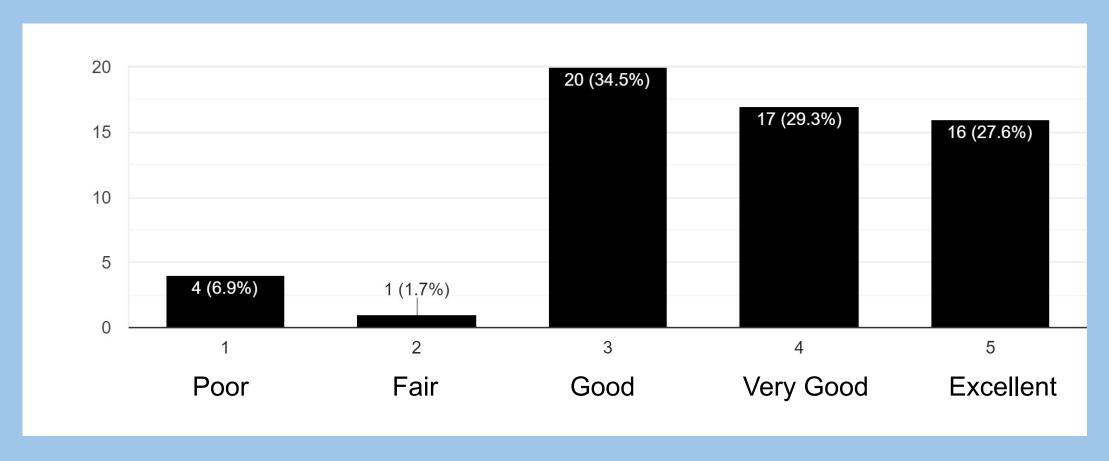
Have you passed the captain's test?



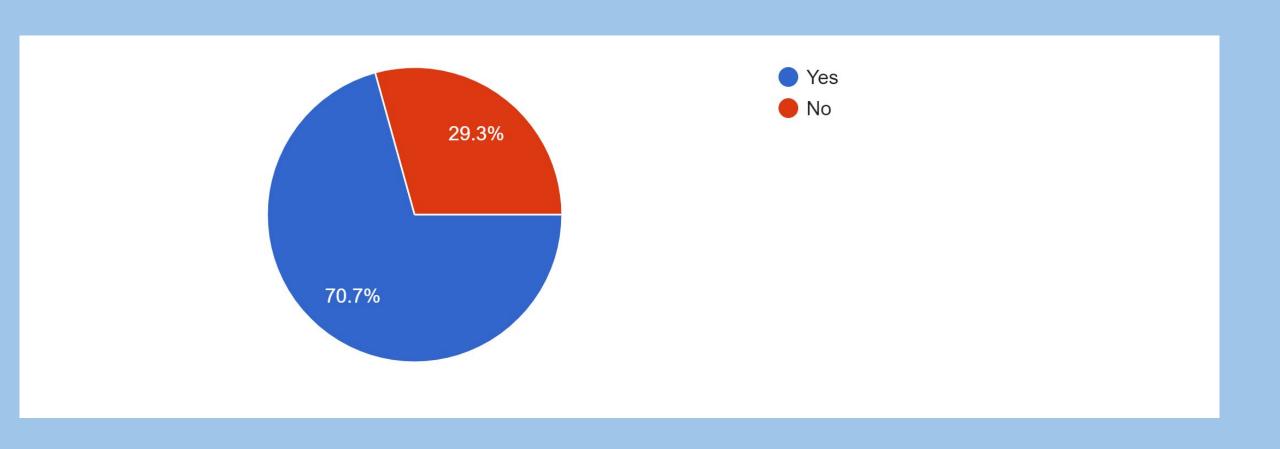
Participation by program



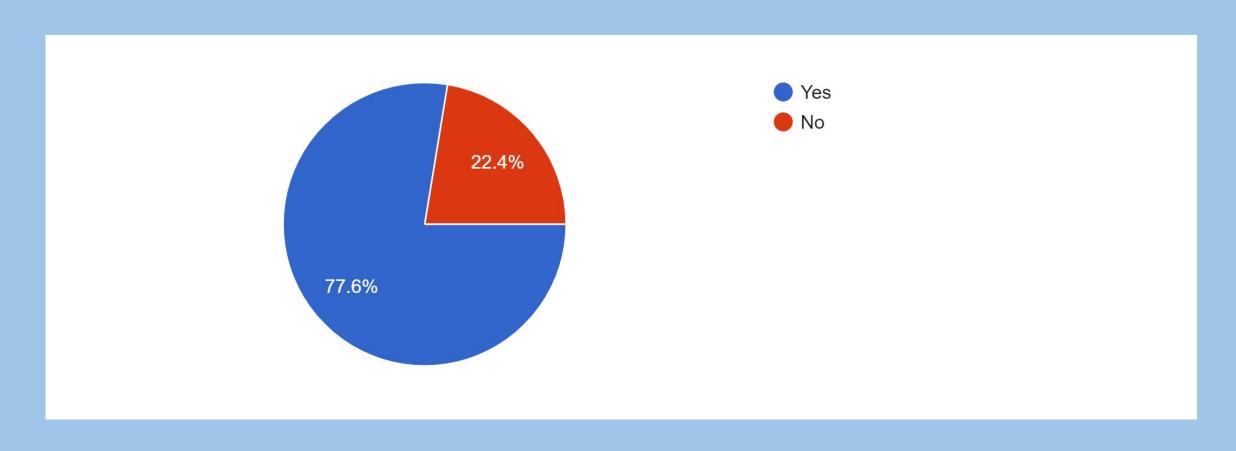
Program Rating



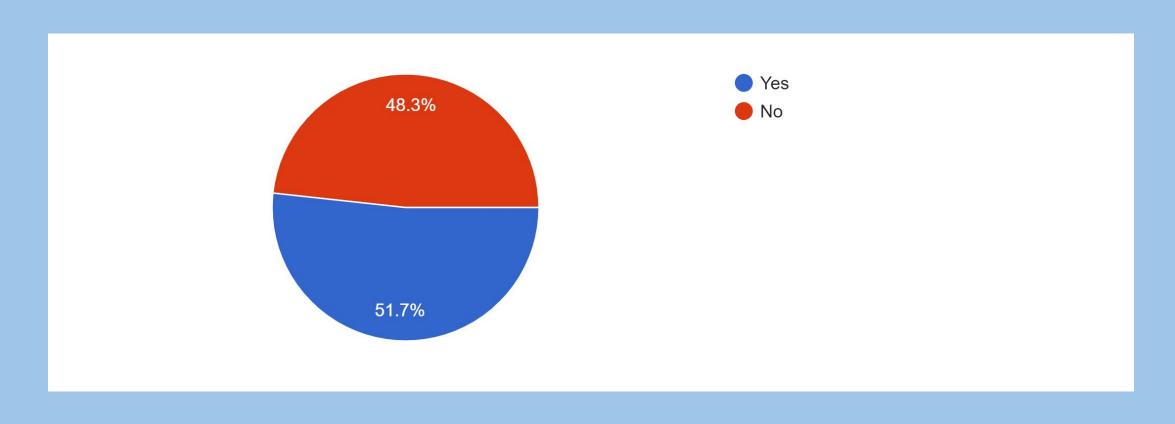
Do the current times of programs meet your needs?



Does access to equipment meet your needs?



Do you find the Teamsnap app useful to meet program needs?



Program Rating - Summary

- Overall positive
- Need clarity and consistency for reserving boats, including sweeps and quads outside of programs
- Captain's test could be more accessible
- Program scheduling challenges
- Need more and better equipment
- Additional staffing support
- Communications with members and program participants should be more streamlined
- More interaction between experienced rowers and those new to the sport

Fundraising is key to meeting some of these needs!

NEW 5 YEAR STRATEGIC PLAN



Clear Direction and Focus

A strategic plan outlines a mission, vision, values, and goals, providing a clear direction for MCRA. This clarity helps align everyone involved, from staff to volunteers to donors, toward common objectives.

It helps **define goals** related to expanding membership, improving facilities, enhancing training programs, or increasing community engagement.

Resource Allocation and Sustainability

Non-profits often operate with limited resources, including finances, volunteers, and time. A strategic plan helps in prioritizing these resources effectively.

By identifying key initiatives and setting timelines and milestones, MCRA can allocate resources where we will have the most significant impact that advance the organization's mission.

STRATEGIC PLAN - SUMMARY

In summary, a strategic plan provides a roadmap for MCRA, guiding its activities, optimizing resource allocation, and enhancing its ability to navigate change and achieve long-term sustainability.



MISSION

Through recreational and competitive rowing, we foster personal growth, build community, and promote health and fitness for people of all ages and abilities.

VISION

Our vision is to be a recognized Center of Rowing Excellence in the State of Maine, supporting a vibrant community focused on education, healthy competition, and continuing the heritage of rowing on the Androscoggin River.

Integrity

Respect Safety

Generosity and Volunteerism

Teamwork

VALUES

Superior Coaching and Equipment

Environmental Stewardship

Communication and Outreach

Diversity, Equity and Inclusion

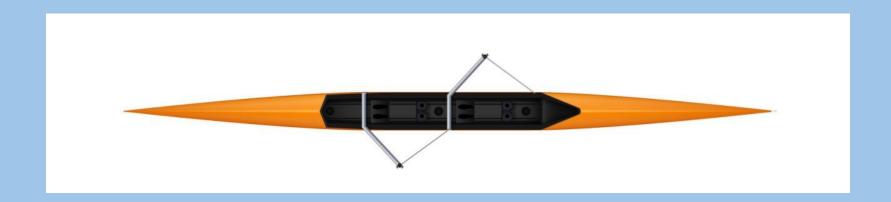
Good Fun and Governance Enjoyment

NEW COMMITTEE STRUCTURE

- Governance and Executive
- Finance
- Program
- Development and Communications
- Facilities and Maintenance

STRATEGIC OBJECTIVES

- 1. Ensure exemplary governance
- 2. Ensure adequate resources
- 3. Improve messaging and communications
- 4. Staffing and volunteers
- 5. Strengthen and expand programming
- 6. Capital improvements and boats dock expansion 2025



MCRA FINANCIAL OVERVIEW

2024 Projected Annual Expenditures \$155,000

"Zero Based" / "Needs Based"

4 Main Sections of the Budget:

- 1) Administrative
- 2) Facilities & Equipment
- 3) Programming & Payroll
- 4) Junior Competitive Rowing

2024 Projected Revenues:

Memberships + Programs + Boat Storage + Junior Team = \$118,160

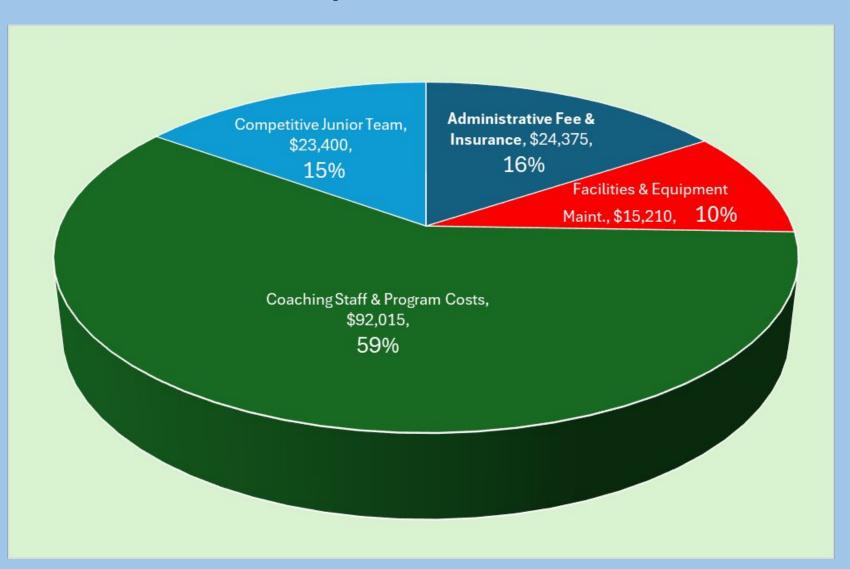
Fundraising Efforts To Balance the Budget = \$36,840



MCRA FINANCIAL OVERVIEW -expenses

| Administrative Fees & Insurance printing, mailing, website, software \$3,475 Insurance & Credit Card Processing \$14,900 Consultants & Training \$6,000 | \$24,375 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| Facilities Repairs & Maintenance Boat Repairs, Launch Maintenance, Supplies \$12,400 Rent, Utilities, AED \$2,810 | \$15,210 |
| Coaching Staff & Program Costs Winter Training Facilities \$4,400 Cow Island Fees \$2600 Director & Staff Wages, Taxes, Insurance \$85,015 | \$92,015 |
| Competitive Junior Team Travel, Regatta Fees, Truck Rental \$19,800 Equipment, Uniforms \$3,600 | <u>\$23,400</u> |
| 2024 Total Budget | \$155,000 |

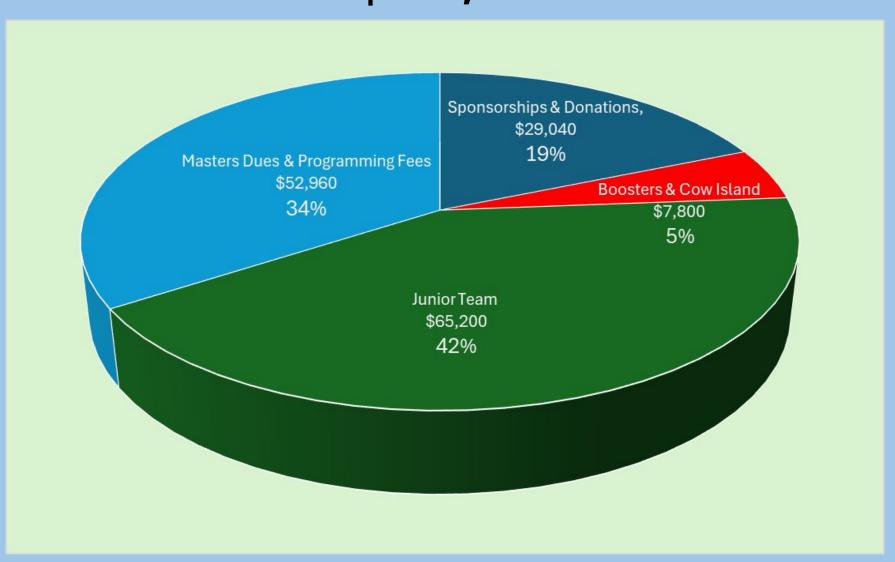
2024 ANNUAL BUDGET EXPENDITURES \$155,000



MCRA FINANCIAL OVERVIEW - revenue

| Boosters & Cow Island Ergathon, Pie Fundraiser, Net Cow Island Fees | \$7,800 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| Masters Program Revenue Boat Storage & Memberships \$31,960 Program Services: LTR, Clinics, Competitive Rowing \$21,000 | \$52,960 |
| Junior Team Junior Comp. Team Dues Spring + Fall \$64,000 Head of the Charles Fees: \$1,200 | \$65,200 |
| Sponsorships & Donations Cow Island Business Sponsors \$8,000 Annual Drive, Corporate Donations, Grants \$21,040 | <u>\$29,040</u> |
| 2024 Total Budget | \$155,000 |

2024 ANNUAL BUDGET REVENUE \$155,000



Q&A



PROGRAM OVERVIEW

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Juniors (MS) Program = competitive and teaching
Team = 8th to 12th grade (year round)
Summer = rising 6th to 12th grade
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Collegiate = development / some races (summer)

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Masters =
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Teaching = Learn to Row classes (summer/fall)

Fitness = Indoor (winter/spring)

Competitive Team = experienced & developing (year round)

Boat users (Captains Test) (summer/fall)

Juniors Program

Spring competitive season = 13 weeks = 7 competitions (\$850) March 5th to May 31st, 2024

Summer season = 2 week camp increments = 8 weeks (\$200/session or \$600 for full summer)

2 races w/ Masters = not required, but encouraged

Fall competitive season = 10 weeks = 3 competitions (\$850) August 26th to October 31st, 2024

2024 LEARN TO ROW (LTR) classes

All classes = 2 week increments = 8 sessions =\$195 (\$175 members)

Tuesday through Friday schedule = mornings (6 to 8am)

Tuesday through Thursday = evenings (6 to 8pm)

+ Saturday mornings (830 to 10:30am)

LTR I (sculling based)) LTR II (Intermediate sculling for Captains test dev)
Learn to Sweep focused sweeping, can repeat or move to Comp Team

CLASSES capped/structured so enough equip for moderate "boat user" activity in early mornings premium time slot

ALL classes can be repeated for comfort and skill develop as needed

For now due to staffing commits, LTR I = mornings / Learn to sweep = evenings hope to expand offerings (time options and LTR II) if can find staffing to cover

Masters Competitive Team

Sweep and scull in team boats, coached practices = prepare for racing schedule Racing commitment not required, but encouraged at least 1 race per season (see calendar)

MCRA membership required (\$200)

Summer = 12 weeks = Tues 5/21/24 to Thur 8/8/24 (\$450) 3 races available (see calendar)

Fall = 10 weeks = Tues 8/27/24 to Thur 10/31/24 (\$450) 3/4 races available (see calendar)

schedule = 3 days per week

Tues and Thurs morning 6:00 to 8:00 am + Sat morning 8:30 to 10:30 am

(some Saturday mornings = load trailer for Sunday races)(no 5/25/24 = Juniors States)

Evening sessions always open to support and recruit LTR II (6:00 to 8:00pm) starting June 4th

Captain's Test and Boat Access

Captains Test Development class (for Intermediate experience from prior summer)

= Tues 6/4/24 to Fri 6/14/24 = 8 sessions = \$195 (\$175 members)

Tues THRU Fri mornings 6:00 to 8:00am - Captains test 6/14/24 (8 slots)

Fleet Boats available for members use = Boat users (MCRA shells)

Open schedule = moderate # shells available during class hours

1x/2x's (bigger boats by request at Directors discretion and availability)

- = MCRA membership required (\$200) (10% discount on all programs)
- + Boat use fee (\$350) + Captains Test Passed (no fee) = access (iCrew)

** already passed Captains test, but want some monitored refresher or warm-up days with launch coverage, can attend above if all fees paid for season

SUMMER CLASS CALENDAR OVERVIEW

LTR I

session 1: June 18 to June 28 morning session 2: July 2 to July 12 (no class 7/4) morning session 3: July 16 to July 26 morning session 4: July 30 to Aug 9

Learn to Sweep

session 1: June 4 to June 15
session 2: June 18 to June 29
session 3: July 2 to July 13 (no class 7/4)
session 4: July 16 to July 28
session 5: July 30 to Aug 10
evening
evening

SUMMER COACHING STAFF

LTR I - Michael Taraboletti (Bates) and Piper Wilson (Bowdoin)

LTR II - TBD

Learn to Sweep- Jenn Connelie

MASTERS - Coach Dave for the moment - search underway

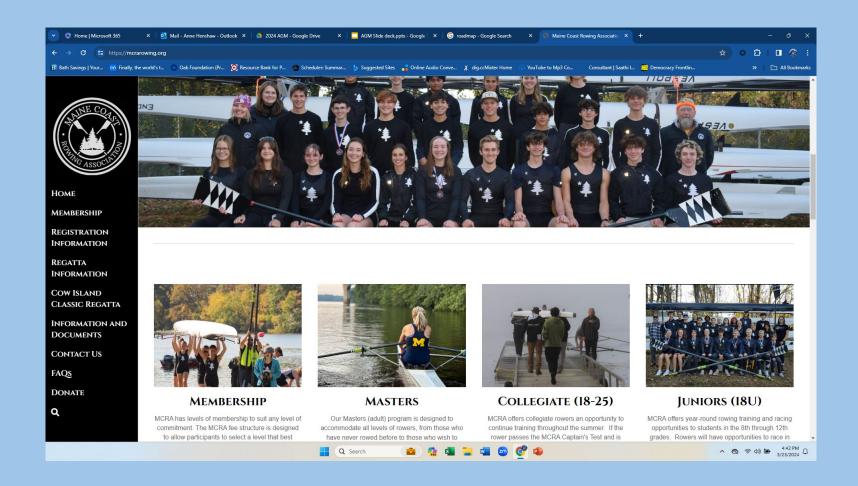
JUNIORS/COLLEGIATE/MIDDLE SCHOOL - Coach Dave

Additional staff to be added as available

2024 REGATTA SCHEDULE

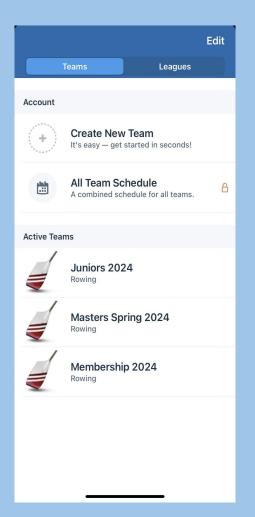
| June 23 | | |
|-----------------------------------|----------------|--|
| Festival Regatta (J+M) | Lowell, MA | |
| July 21 | | |
| Cromwell Cup (J+M) | Cambridge, MA | |
| August 4 | | |
| Quinsigamond Invite (M only) | Shrewsbury, MA | |
| September 14 | | |
| Cow Island Classic (Open) | Brunswick, ME | |
| October 13 | | |
| New Hampshire Championships (J+M) | Pembroke, NH | |
| October 18-20 | | |
| Head of the Charles - TBD | Cambridge, MA | |
| October 26-27 | | |
| Head of the Fish (J+M) | Saratoga, NY | |

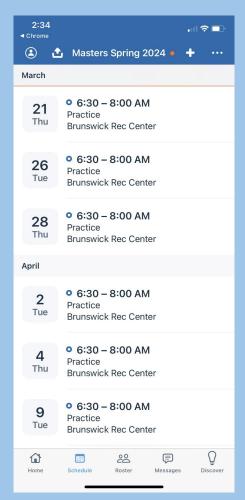
COMMUNICATIONS

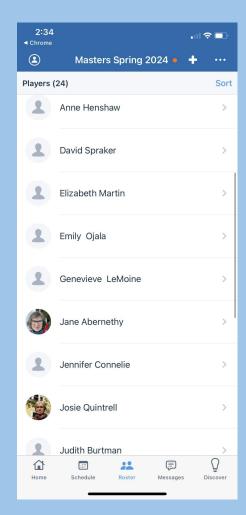


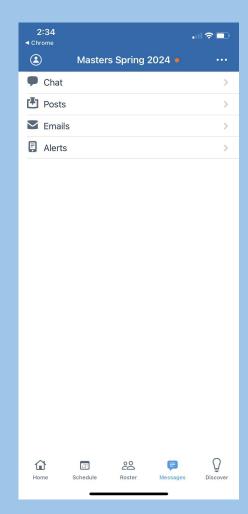
TeamSnap App







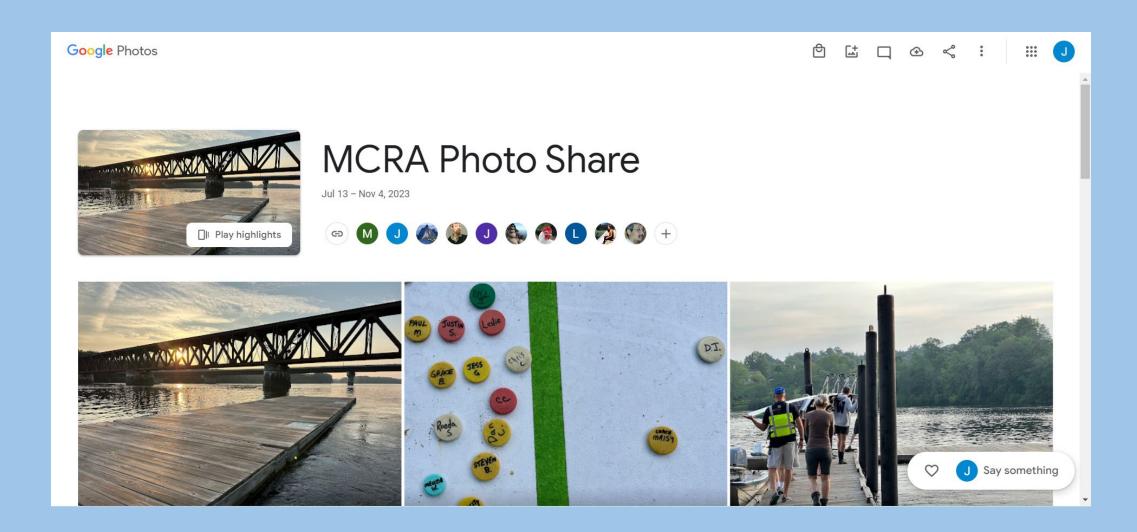




- 1. Create user, auto during registration process OR email invite
- 2. Download app and login on desktop
- 3. Access teams, schedules, people, chat

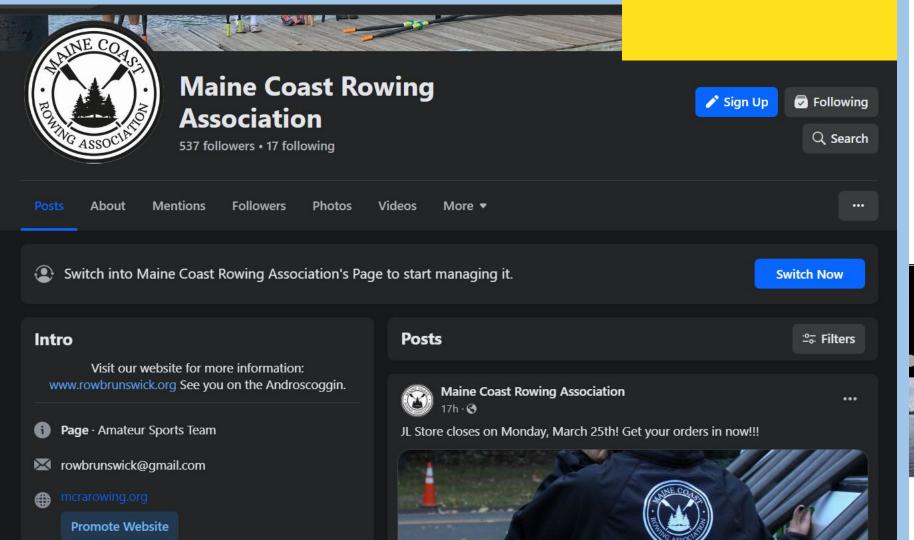
Google Photo Share

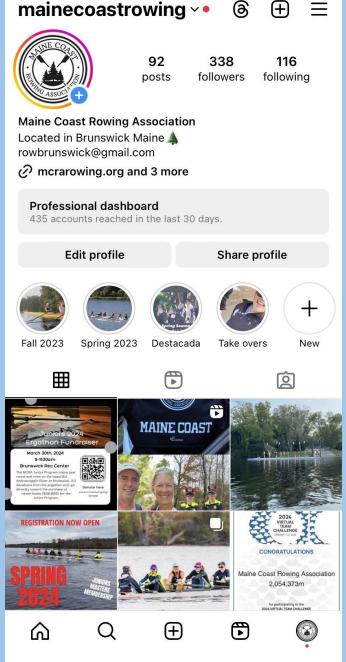
https://photos.app.goo.gl/L9r2G2jS9U8SHws47



Communication Platforms







Q&A



VOLUNTEER SIGN UP

FACILITIES COMMITTEE
COW ISLAND CLASSIC REGATTA
DEVELOPMENT AND COMMUNICATIONS
COMMITTEE
PROGRAM COMMITTEE

